

# Qualanex Investment

**May 2001** — In May 2001, WM Healthcare Solutions, Inc. made a strategic investment in Qualanex, a provider of pharmaceutical returns management services. When dealing with controlled substances under strict regulations, a reliable and secure program is paramount to prevent theft and improper handling or disposal. Waste Management's Healthcare Solutions invested in Qualanex because of its industry-leading compliance standards and precautions. Waste Management also determined Qualanex offers more accurate drug identification and counting than any other vendor, because of its unique multi-step validation and real-time information available online.

Benefits when (manufacturer) partners with Qualanex also include:

- "Take Back" options. Take Back programs are gaining momentum, and with the new Waste Management collaboration, Qualanex will be a leader in this area.
- Comprehensive, secure, recycling programs will become available for consideration.
- Scan-in incineration option equates to the most detailed "end of product life" reporting available. Waste Management can scan the barcodes on the boxes before they go into the incinerator, tying the destruction reporting back to Qualanex's disposition report, closing the loop.
- The ability to work with an industry leader on corporate sustainability strategies.

Qualanex exclusively works with pharmaceutical manufacturers to handle the entire returns process, including sorting, data capture, regulatory compliance, and ultimate disposal or destruction associated with product returns, recalls, and retrievals. Waste Management is the leading provider of comprehensive waste management services in North America.

A validated, web-based tracking system ensures that customers have real-time visibility to their returns information and can generate customized reports using online reporting tools.

With this strategic alliance, Qualanex, along with Waste Management, are better positioned to provide the highest levels of service designed to meet the individual needs of our clients

## ABOUT WASTE MANAGEMENT

Waste Management, Inc., based in Houston, Texas, is the leading provider of comprehensive waste management services in North America. Through its subsidiaries, the company provides collection, transfer, recycling and resource recovery, and disposal services. It is the largest recycler in North America and a leading developer, operator and owner of waste-to-energy and landfill gas-to-energy facilities in the United States. The company's customers include residential, commercial, industrial, and municipal customers throughout North America. To learn more information about Waste Management visit [www.wm.com](http://www.wm.com) or [www.thinkgreen.com](http://www.thinkgreen.com).

## FOR MORE INFORMATION

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